

Raffles Financial is a niche player helping firms with US\$10m-\$20m NPAT and 30%+ growth a year to IPO.

# Highlights

- Attractive dividend payment practice
- · A profitable corporate finance advisory firm
- Advisor to pubcos to issue bonds, options, shares
- · Counsel for family offices/trusts and VC funds
- Structure infrastructure development funding
- Monetize assets for growth via listing of REITS
- Expand via appointment of Province Reps
- Secure & train 30 Reps over next 30 months
- Train each Rep to deliver C\$1m profit a year
- Work towards C\$30m NPAT within 3 years

# Why Raffles Financial?

- Raffles Financial is a niche player seeking firms with profits between US\$10M to US\$20M and growing 30%+ a year
- Growth & Sustainability through Province Reps to ensure localised understanding & effective service delivery
- Goal: Get 30 Reps in the next 30 months,
- each contributing C\$1M EBT a year

In 2019, it was predicted that financial consulting will account for a 30% share of the entire consulting market size of approximately US\$53.6 billion in the Asia Pacific region. (Consultancy.uk)

### Executives

#### Charlie In - Director/Chairman

Strategic directions and

structure deals

## Victor Liu - Director/CEO

Business and profit objectives

#### Abigail Zhang -Director/CIO

Investments and joint ventures

Kit Chan - Director/Advisor Financial and governance

advice

### Dong Shim - CFO

Group financial and reporting

The mid-market, US\$10 million to US\$50 million in revenues, comprises a significant portion of the Asian economy representing one-third of the private sector GDP and employing approximately 25% of the total labour force (Gartner Group, 2019).

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